

Empower Manufacturing. Deliver Capabilities

A PAMERINDO INDONESIA TRADE EVENT

# MACHINE TOOL INDONESIA



## 30 Nov - 3 Dec 2022

Jakarta International Expo, Kemayoran  
Indonesia

Incorporating:

A PAMERINDO INDONESIA TRADE EVENT



A PAMERINDO INDONESIA TRADE EVENT



A PAMERINDO INDONESIA TRADE EVENT



HYBRID  
EDITION

The <sup>34<sup>th</sup></sup> International  
Machine Tool, Metalworking,  
and Allied Industries Event

# MACHINE TOOL INDONESIA 2022 SERIES OF EXHIBITIONS

Welcome to the 34<sup>th</sup> edition of Indonesia's largest international machines and allied industries, Machine Tool Indonesia 2022!

Machine Tool Indonesia provides a professional platform for Indonesia's machine tool industry to do business. Being held in conjunction with Manufacturing Indonesia, Tools & Hardware Indonesia, Industrial Automation & Logistics Indonesia, and Subcon Indonesia, the event provides the most cost-effective way to increase your business in South East Asia's biggest manufacturing market.

Now in its 34<sup>th</sup> edition, Machine Tool Indonesia is well known and respected in the industry. The show attracts industry leaders and key players in the global machine and tool industry who want to showcase their latest products and services – all under one roof!

## WHY YOU SHOULD JOIN MACHINE TOOL INDONESIA?

- To increase your brand equity and to exchange the best practices.
- To network and engage with industry players, suppliers, and buyers. Build your new relationship with local business leaders just in 4 days!
- To discuss issues, ideas, and possible solutions.
- To generate real-time market feedback on new or existing products or services, while test the largest market in South East Asia market.
- To track upcoming industry demands and trends.

## INDONESIA AT A GLANCE:

### INDONESIA - ASIA'S RISING ECONOMIC GIANT

- Indonesia is predicted to enter Asia's Top 5 Economies by 2030 (4th rank).
- Indonesia has officially launched the roadmap to Industry 4.0.
- Indonesia's manufacturing industry is estimated to contribute between 21 – 26% to the nation's GDP by 2030.
- The United Nations Industrial Development Organization (UNIDO) listed Indonesia as one of the world's top 10 places for the manufacturing industry – based on a 2016 statistic.

## VISITOR OVERVIEW

**88.93%**  
Find new suppliers



**91.78%**  
Source new products



**92.69%**  
collect market information



**96.14%**  
Quality of exhibitors



**95.33%**  
Visitor satisfaction rate



**95.95%**  
Visitor will return back



## VISITOR TESTIMONIALS

” I would definitely like to visit Manufacturing Indonesia again next year as it is a valuable channel of international repute that has most of the cutting-edge machines and manufacturers.

**Prasad Phadnis**

Regional Sales Manager Asia Pacific, VARGUS Ltd

” Our company works in the field of paint and plastic injection and we were looking for some spare parts. These spare parts are difficult to come by in the market; we had to wait six months to receive the last spare part we ordered, but here we already met a new supplier. My impression of this event is very good and that it covers a wide spectrum of the industry. There are a couple of items we couldn't find in the market, but we already found several of them here.

**Nur Amin**

PT Takagi Sari Multi Utama (Cikarang- Indonesia)





# 2019 KEY STATISTICS


**1,542**  
exhibiting companies  
from **39 countries**



**22**  
International and  
Regional Pavilions



**37,786**  
square metres



**35,485**  
trade attendees  
4 days exhibition



## WORLDWIDE REPRESENTATION IN MFI/MTI 2019



## EXHIBIT PROFILE

- Metalworking & Components
  - Machining Equipment
  - Manufacturing & Process Automation
  - Precision Tools
  - Metrology & Quality Assurance
  - Parts, Components & Accessories
  - Services
- and more...*

## EXHIBITOR TESTIMONIALS


” JETRO Jakarta is committed to continuing to support Indonesia towards Industry 4.0 by introducing the latest Japanese products and technology. Technology is growing rapidly, which means that besides having professional human resources, and being able to use technology 4.0, Indonesia also needs technology-based companies to further improve the quality of their products. Manufacturing Indonesia 2019 Series is a golden opportunity for us to introduce our products and technology comprehensively to Indonesian companies.

**Keishi Suzuki**  
Presiden Director  
Japan External Trade Organization (JETRO) Jakarta


” We have been a regular at Manufacturing Indonesia for years. The show provides us with an opportunity to show our latest innovations in sheet metal technology, machine tools, and laser technology - this helps us gain more brand recognition, and thus grow our market share. However, our main focus is hearing what challenges our customers face and how we can provide solutions as well as learning how we can improve our services.”

**Stephen Sidharta**  
General Manager, Trumpf Indonesia

**81.51%**  
Exhibitor  
satisfaction rate



**77.54%**  
Exhibitor  
will join back



” Machine Tool Indonesia is a highly international trade show. A very effective way and a good platform to grow the business industry, which shows many opportunities and bring the picture for future market. We really are looking forward to bigger scale and more attractive Machine Tool Indonesia.

**Mr. Santosa Iswaratioso**  
President Director, First Machinery Trade Co.



## COST OPTIONS

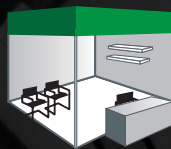
SPACE ONLY		1 Open Side	2 Open Sides	3 Open Sides	4 Open Sides
	Platinum	USD 389	USD 398	USD 402	USD 404
	Gold	USD 385	USD 394	USD 398	USD 400
	Silver	USD 375	USD 384	USD 388	USD 390

STAND PACKAGE		1 Open Side	2 Open Sides	3 Open Sides	4 Open Sides
	Platinum	USD 464	USD 473	USD 477	USD 479
	Gold	USD 460	USD 469	USD 473	USD 475
	Silver	USD 450	USD 459	USD 463	USD 465



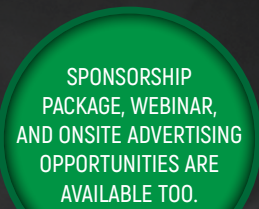
Space Only

This option is for exhibitors wishing to construct their own stands (no partition, no carpet and no electricity)



Stand Package

This option includes space rental, walls, carpet, fascia name and an inclusive range of furniture and display aids which increase according to the size of your stand.



Interested? Contact your sales representative and they will inform you the benefit of joining our campaign.

## ABOUT THE ORGANISER

PT Pamerindo Indonesia is the leading trade fair organiser in Indonesia, established with the sole purpose of organising specialised trade exhibitions for the Indonesian market. The company has grown considerably and now regularly organises over 20 trade exhibitions in the following sectors: Beauty, Building & Construction, Electric & Power, Food & Hotel, Laboratory, Manufacturing, Mining, Plastics & Rubber, Oil & Gas sectors. Since its inception PT Pamerindo Indonesia has organised over 200 international trade exhibitions in Jakarta, Surabaya, and Bali.

PT Pamerindo Indonesia is part of Informa Markets, a division of Informa plc. Informa Markets creates platforms for industries and specialist markets to trade, innovate and grow. Our portfolio is comprised of more than 550 international B2B events and brands in markets including Healthcare & Pharmaceuticals, Infrastructure, Construction & Real Estate, Fashion & Apparel, Hospitality, Food & Beverage, and Health & Nutrition, among others.

We provide customers and partners around the globe with opportunities to engage, experience and do business through face-to-face exhibitions, specialist digital content and actionable data solutions. As the world's leading exhibitions organiser, we bring a diverse range of specialist markets to life, unlocking opportunities and helping them to thrive 365 days of the year. For more information, please visit [www.informamarkets.com](http://www.informamarkets.com)

For further information, please contact your nearest office:

### ORGANISERS INDONESIA



Farah Alkatiri  
 ☎ +6221 2525 320  
 ✉ faradiba@pamerindo.com

### INTERNATIONAL SALES OFFICE ASIA



Carolyn Lee  
 ☎ +65 6989 6555  
 ✉ carolyn.lee@informa.com

### INTERNATIONAL SALES OFFICE WORLDWIDE



Shaun White  
 ☎ +44 79 7688 7088  
 ✉ shaun.white@informa.com